|          | I-   |          |                       | T                | T             | r               | T             | T                |           | T               | 1                     | ı            |  |
|----------|--|----------|-----------------------|------------------|---------------|-----------------|---------------|------------------|-----------|-----------------|-----------------------|--------------|--|
|          | Program 748-M  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| TITLE:   | IRS Correspondence Production                          |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Service (CPS) Mailers                                  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Internal Revenue Service (IRS)                         |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| TERM:    | Date of Award ending June 30, 2023                     |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          |  |          | Advantage Mailing LLC |                  | Ams           |                 |               | Direct, Inc.     |           | NPC, Inc.       | Pinnacle Data Systems |              |  |
|          |  |          | Anahe                 | im, CA           | Miamisburg OH |                 | Lynchburg, VA |                  | Cla       | aysburg, PA     | Suw                   | vanee, GA    |  |
|          |  | BASIS OF |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| ITEM N   |  | AWARD    | UNIT RATE             | COST             | UNIT RATE     | COST            | UNIT RATE     | COST             | UNIT RATE | COST            | UNIT RATE             | COST         |  |
| I.       | PREPRESS: Prices include the cost of all               |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | required materials and operations                      |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Processing/Formatting Fileper order                    | 41       | 2,500.00              | 102,500.00       | 5,000.00      | 205,000.00      | 500.00        | 20,500.00        | 50.00     | 2,050.00        | N/C                   | 0.00         |  |
|          |  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| II.      | PRINTING, IMAGING, BINDING, AND                        |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | CONSTRUCTION:  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Prices submitted for line items I. (a) through         |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | (c) must be complete and includes all makeready        |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | and materials required.                                |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Contractor will be allowed to charge for the           |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | production of the envelopes only on print orders       |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | issued specifically for the initial envelope inventory |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | and for replenishment/maintenance of envelope          |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | inventory. Contractor is not allowed to charge for     |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | the production of envelopes (line items II. (b) and    |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | (c)) on orders issued for the production/distribution  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | of the complete mailers.                               |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          |  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| (a)      | Notice: Printing/Imaging in black including            |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| (-/      | bindingper 1,000 leaves                                | 106,207  | 60.00                 | 6,372,420.00     | 16.50         | 1,752,415.50    | 80.00         | 8,496,560.00     | 5.20      | 552,276.40      | 8.00                  | 849,656.00   |  |
| (b)      | Mail-out Envelope (4-3/8 x 9-3/4"                      | 100,201  |                       | 2,012,1200       |               | 1,102,110101    |               | 5,100,000        |           |                 | 1                     | 0.10,000.11  |  |
| (2)      | black, including constructionper 1,000 envelopes       | 46,303   | 35.00                 | 1,620,605.00     | 23.00         | 1,064,969.00    | 51.00         | 2,361,453.00     | 15.00     | 694,545.00      | N/C                   | 0.00         |  |
| (c)      | CRE Envelope (3-7/8 x 8-7/8") printing in black,       | 40,000   | 00.00                 | 1,020,000.00     | 20.00         | 1,004,000.00    | 01.00         | 2,001,400.00     | 10.00     | 004,040.00      | 1470                  | 0.00         |  |
| (0)      | including constructionper 1,000 envelopes              | 7,991    | 30.00                 | 239,730.00       | 13.69         | 109,396.79      | 45.00         | 359,595.00       | 10.00     | 79,910.00       | N/C                   | 0.00         |  |
|          | initiating constructionper 1,000 envelopes             | 7,001    | 50.00                 | 200,700.00       | 10.00         | 100,000.70      | 40.00         | 000,000.00       | 10.00     | 70,010.00       | 1470                  | 0.00         |  |
| III.     | PAPER: Per 1,000 leaves                                |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Computation of the net number of leaves will           |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | be based on the following:                             |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Notice - Each page-size leaf.                          | -        |                       |                  |               |                 |               |                  |           |                 | 1                     |              |  |
|          | All Envelopes - One page-size leaf will be             |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | allowed for each envelope.                             |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | allowed for each envelope.                             |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Nightings At another and and another a                 |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| (-)      | Notice: At contractors option:                         |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| (a)      | White uncoated text ( 50 or 60-lb)                     | 400.007  | 00.00                 | 0.400.040.00     | 11.05         | 4 050 550 05    | 00.00         | 0.000 554.00     | 0.05      | 050 550 05      | 7.00                  | 704 000 44   |  |
| (1.)     | or white writing (20-lb)                               | 106,207  | 30.00                 | 3,186,210.00     | 11.85         | 1,258,552.95    | 22.00         | 2,336,554.00     | 8.95      | 950,552.65      | 7.20                  | 764,690.40   |  |
| (b)      | Mail-out Envelop (4-3/8 x 9-3/4")                      | 40.000   | 40.00                 | 4.050.400.00     | 20.00         | 4 004 000 00    |               | 0.004.450.00     | 45.00     | 20454500        | 40.00                 | 4 050 400 0  |  |
| - , ,    | white writing envelope (24-lb)                         | 46,303   | 40.00                 | 1,852,120.00     | 23.00         | 1,064,969.00    | 51.00         | 2,361,453.00     | 15.00     | 694,545.00      | 40.00                 | 1,852,120.00 |  |
| (c)      | CRE Envelope (3-7/8 x 8-7/8")                          |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| <b>-</b> | White Writing Envelope (24-lb)                         | 7,991    | 30.00                 | 239,730.00       | 13.69         | 109,396.79      | 45.00         | 359,595.00       | 10.00     | 79,910.00       | 23.00                 | 183,793.00   |  |
| L.,      | ADDITIONAL OPERATIONS                                  |          |                       |                  |               |                 | 1             |                  |           |                 |                       |              |  |
| IV.      | ADDITIONAL OPERATIONS:                                 |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| (a)      | Plate change for Envelopes for Foreign                 | +        |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | Distributionper order                                  | 41       | 500.00                | 20,500.00        | 20.00         | 820.00          | 600.00        | 24,600.00        | 5.00      | 205.00          | N/C                   | 0.00         |  |
| (b)      | Secure Document Shredding/Destruction                  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | per 1,000 leaves                                       | 2,495    | N/C                   | 0.00             | 1.50          | 3,742.50        | 25.00         | 62,375.00        | 3.00      | 7,485.00        | 5.00                  | 12,475.00    |  |
| L        |  | 1        |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
| V.       | GATHERING, INSERTING, AND MAILING:                     |          |                       |                  |               |                 | ļ             |                  |           |                 | 1                     |              |  |
|          | Inserting into mail-out envelope                       |          |                       |                  | _             |                 |               |                  |           |                 |                       |              |  |
|          | per 1,000 mailers                                      | 46,303   | 35.00                 | 1,620,605.00     | 21.00         | 972,363.00      | 40.00         | 1,852,120.00     | 27.78     | 1,286,297.34    | 12.00                 | 555,636.00   |  |
|          |  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          |  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          | CONTRACTOR TOTALS                                      |          |                       | \$ 15,254,420.00 |               | \$ 6,541,625.53 |               | \$ 18,234,805.00 |           | \$ 4,347,776.39 |                       |              |  |
|          | DISCOUNT   |          | 0.50%                 | \$ 76,272.10     | 0.00%         | \$ -            | 0.00%         | \$ -             | 0.25%     | \$ 10,869.44    | 0.00%                 |              |  |
|          | DISCOUNTED TOTALS                                      |          |                       | \$ 15,178,147.90 |               | \$ 6,541,625.53 |               | \$ 18,234,805.00 |           | \$ 4,336,906.95 |                       |              |  |
|          |  |          |                       |                  |               |                 |               |                  |           |                 |                       |              |  |
|          |  |          | CERTII                | FIED #3          | CERTIF        | ED #2           | CFR           | TIFIED #4        | CF        | RTIFIED #1      |                       |              |  |
|          | ·  | -        |                       |                  |               |                 |               |                  |           |                 |                       |              |  |

|          | I  |          |             |                  |              |                |             |                 | ſ         |                 | 1  |
|----------|--|----------|-------------|------------------|--------------|----------------|-------------|-----------------|-----------|-----------------|--|
|          | Program 748-M  |          |             |                  |              |                |             |                 |           |                 |  |
| TITLE:   | IRS Correspondence Production                          |          |             |                  |              |                |             |                 |           |                 |  |
|          | Service (CPS) Mailers                                  |          |             |                  |              |                |             |                 |           |                 |  |
| GENCY:   | Internal Revenue Service (IRS)                         |          |             |                  |              |                |             |                 |           |                 |  |
| TERM:    | Date of Award ending June 30, 2023                     |          |             |                  |              |                |             |                 |           |                 |  |
|          |  |          | PREVIOUS CO | NTRACTOR #6      | PREVIOUS CON | ITRACTOR #3    | PREVIOUS CO | ONTRACTOR #1    | PREVIOUS  | CONTRACTOR #2   |  |
|          |  |          | Advantage   | Mailing LLC      | Amsi         | ive            | NPO         | C, Inc.         | Pinnacl   | e Data Systems  |  |
|          |  |          |             | im, CA           | Miamisb      | ıra OH         | Claysh      | ourg, PA        | Su        | wanee, GA       |  |
|          |  | BASIS OF |             | ,                |              | 9              | ,           |                 |           |                 |  |
| ITEM N   | DESCRIPTION  |          | UNIT RATE   | COST             | UNIT RATE    | COST           | UNIT RATE ( | COST            | UNIT RATE | COST            |  |
| I        | PREPRESS: Prices include the cost of all               | AWAIID   | ONTHALL     | 0001             | ONTHALL      | 0001           | OMITHAL     | ,001            | ONIT HATE | 0001            |  |
| <u>'</u> | required materials and operations                      |          |             |                  |              |                |             |                 |           |                 |  |
|          | Processing/Formatting Fileper order                    | 41       | 2,500.00    | 102,500.00       | 5,000.00     | 205,000.00     | 1,000.00    | 41,000.00       | N/C       | 0.00            |  |
|          | 1 Todessing/i offilatting i lieper order               | 41       | 2,500.00    | 102,500.00       | 5,000.00     | 205,000.00     | 1,000.00    | 41,000.00       | IV/C      | 0.00            | <del> </del>                                     |
|          | PRINITING IMAGING PINIDING AND                         | -        |             |                  |              |                |             |                 |           |                 |  |
| 11.      | PRINTING, IMAGING, BINDING, AND                        |          |             |                  |              |                |             |                 |           |                 |  |
|          | CONSTRUCTION:  |          |             |                  |              |                |             |                 |           |                 |  |
|          | Prices submitted for line items I. (a) through         |          |             |                  |              |                |             |                 |           |                 |  |
|          | (c) must be complete and includes all makeready        |          |             |                  |              |                |             |                 |           |                 |  |
|          | and materials required.                                | 1        |             |                  |              |                |             |                 |           |                 |  |
|          | Contractor will be allowed to charge for the           |          |             |                  |              |                |             |                 |           |                 |  |
|          | production of the envelopes only on print orders       |          |             |                  |              |                |             |                 |           |                 |  |
|          | issued specifically for the initial envelope inventory |          |             |                  |              |                |             |                 |           |                 |  |
|          | and for replenishment/maintenance of envelope          |          |             |                  |              |                |             |                 |           |                 |  |
|          | inventory. Contractor is not allowed to charge for     |          |             |                  |              |                |             |                 |           |                 |  |
|          | the production of envelopes (line items II. (b) and    |          |             |                  |              |                |             |                 |           |                 |  |
|          | (c)) on orders issued for the production/distribution  |          |             |                  |              |                |             |                 |           |                 |  |
|          | of the complete mailers.                               |          |             |                  |              |                |             |                 |           |                 |  |
|          | or the complete muners.                                | _        |             |                  |              |                |             |                 |           |                 |  |
| (2)      | Notice: Printing/Imaging in black including            |          |             |                  |              |                |             |                 |           |                 |  |
| (a)      | bindingper 1,000 leaves                                | 106,207  | 70.00       | 7,434,490.00     | 7.00         | 743,449.00     | 2.48        | 263,393.36      | 7.00      | 743,449.00      |  |
| (1-1     | Mail-out Envelope (4-3/8 x 9-3/4"                      | 100,207  | 70.00       | 7,434,430.00     | 7.00         | 743,449.00     | 2.40        | 203,383.30      | 7.00      | 743,449.00      | <u> </u>   |
| (0)      |  | 46 202   | 0.04        | 400 051 00       | 0.05         | 400 701 FF     | 7.40        | 346.346.44      | N/C       | 0.00            |  |
|          | black, including constructionper 1,000 envelopes       | 46,303   | 9.94        | 460,251.82       | 8.85         | 409,781.55     | 7.48        | 346,346.44      | N/C       | 0.00            |  |
| (C)      | CRE Envelope (3-7/8 x 8-7/8") printing in black,       |          |             |                  |              |                |             |                 |           |                 |  |
|          | including constructionper 1,000 envelopes              | 7,991    | 7.11        | 56,816.01        | 6.92         | 55,297.72      | 4.90        | 39,155.90       | N/C       | 0.00            |  |
|          |  |          |             |                  |              |                |             |                 |           |                 |  |
| III.     | PAPER: Per 1,000 leaves                                |          |             |                  |              |                |             |                 |           |                 |  |
|          | Computation of the net number of leaves will           |          |             |                  |              |                |             |                 |           |                 |  |
|          | be based on the following:                             |          |             |                  |              |                |             |                 |           |                 |  |
|          | Notice - Each page-size leaf.                          |          |             |                  |              |                |             |                 |           |                 |  |
|          | All Envelopes - One page-size leaf will be             |          |             |                  |              |                |             |                 |           |                 |  |
|          | allowed for each envelope.                             |          |             |                  |              |                |             |                 |           |                 |  |
|          |  |          |             |                  |              |                |             |                 |           |                 |  |
|          | Notice: At contractors option:                         |          |             |                  |              |                |             |                 |           |                 |  |
| (a)      | White uncoated text ( 50 or 60-lb)                     |          |             |                  |              |                |             |                 |           |                 |  |
|          | or white writing (20-lb)                               | 106,207  | 20.00       | 2,124,140.00     | 6.00         | 637,242.00     | 4.31        | 457,752.17      | 5.40      | 573,517.80      |  |
| (h)      | Mail-out Envelop (4-3/8 x 9-3/4")                      | . 30,237 | 20.00       | _,,,,,           | 2.00         | 23,72.2.00     |             | .37,7.02.17     | 5.40      | 3, 0,0 00       |  |
| (5)      | white writing envelope (24-lb)                         | 46,303   | 9.94        | 460,251.82       | 8.85         | 409,781.55     | 7.48        | 346,346.44      | 21.00     | 972,363.00      | 1  |
| (c)      | CRE Envelope (3-7/8 x 8-7/8")                          | -+0,503  | 5.54        | -100,201.02      | 0.00         | -33,761.33     | 7.40        | 5-10,5-10.44    | 21.00     | 372,303.00      |  |
| (0)      |  | 7,991    | 7.11        | 56,816.01        | 6.93         | 55,377.63      | 4.90        | 39,155.90       | 11.25     | 89,898.75       |  |
|          | White Writing Envelope (24-lb)                         | 7,351    | 7.11        | 50,610.01        | 0.93         | 00,377.03      | 4.50        | 33,135.80       | 11.25     | 03,030.73       | 1  |
| N/       | ADDITIONAL OPERATIONS:                                 | +        |             |                  |              |                |             |                 |           |                 |  |
| IV.      | ADDITIONAL OPERATIONS:                                 |          |             |                  |              |                | 1           |                 |           |                 | <del>                                     </del> |
| (a)      | Plate change for Envelopes for Foreign                 | +        |             |                  |              |                |             |                 |           |                 | <del>                                     </del> |
|          | Distributionper order                                  | 41       |             |                  |              |                |             |                 |           |                 |  |
| (b)      | Secure Document Shredding/Destruction                  |          |             |                  |              |                |             |                 |           |                 |  |
|          | per 1,000 leaves                                       | 2,495    |             |                  |              |                |             |                 |           |                 |  |
|          |  | 1        |             |                  |              |                |             |                 |           |                 |  |
| ٧.       | GATHERING, INSERTING, AND MAILING:                     |          |             |                  |              |                |             |                 |           |                 |  |
|          | Inserting into mail-out envelope                       |          |             |                  |              |                |             |                 |           |                 |  |
|          | per 1,000 mailers                                      | 46,303   | 25.00       | 1,157,575.00     | 18.00        | 833,454.00     | 21.36       | 989,032.08      | 10.00     | 463,030.00      |  |
|          | ·  |          |             |                  |              |                |             |                 |           |                 |  |
|          |  |          |             |                  |              |                |             |                 |           |                 |  |
|          | CONTRACTOR TOTALS                                      |          |             | \$ 11,852,840.66 |              | \$3,349,383.45 |             | \$ 2,522,182.29 |           | \$ 2,842,258.55 |  |
|          | DISCOUNT   |          | 0.50%       |                  | 0.00%        |                | 0.25%       |                 | 1.00%     |                 |  |
| <b>-</b> | DISCOUNTED TOTALS                                      |          | 0.5070      | \$ 11,793,576.46 |              | \$3,349,383.45 |             | \$ 2,515,876.83 | 1.00 /6   | \$ 2,813,835.96 |  |
|          | DISCOUNTED TOTALS                                      | 1        | l           | φ 11,/33,3/0.46  | l            | φ 3,343,303.45 |             | φ 2,010,0/0.63  | l         | Ψ ∠,013,033.90  | 1  |